



DEAR PARTNERS IN MINISTRY,

We are excited to provide you with this *2021 Ministry Report* outlining the church planting activities and financial operations of To Every Tribe. As we reflect on last year, we are amazed at how God continues to build His kingdom and use To Every Tribe to help do that!

We are encouraged to see movement forward in all of our fields as our missionary teams continue to pursue engaging in relationships within their regions. The way To Every Tribe teams do this is through pursuing the *Phases in Pioneer Church Planting* within a *Regional Approach to Church Planting*. We have provided QR codes and links to access free resources about both of these key pieces to our ministry. We encourage you to download them and learn more about how To Every Tribe is planting churches among the unreached.

In 2021, we saw donations increase ministry-wide at nearly four percent. We also saw our overall expenses increase as we began to see costs of items such as insurance, professional services, and travel

increase globally. As part of our commitment to financial transparency and accountability, we also began the process in 2021 of applying for accreditation from the Evangelical Council for Financial Accountability (ECFA) and, subsequently, received accreditation in early 2022.

If you have any questions about any part of this report, please do not hesitate to reach out to us. We are excited about what we are already seeing God do in 2022 and look forward to continuing to keep you updated on what He is doing through the mission and ministry of To Every Tribe.

For His Glory,

Dr. Steve Leston
President & CEO

Justin Vander Ark
COO & CFO



Partner with To Every Tribe in Church Planting

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ToEveryTribe.org/core

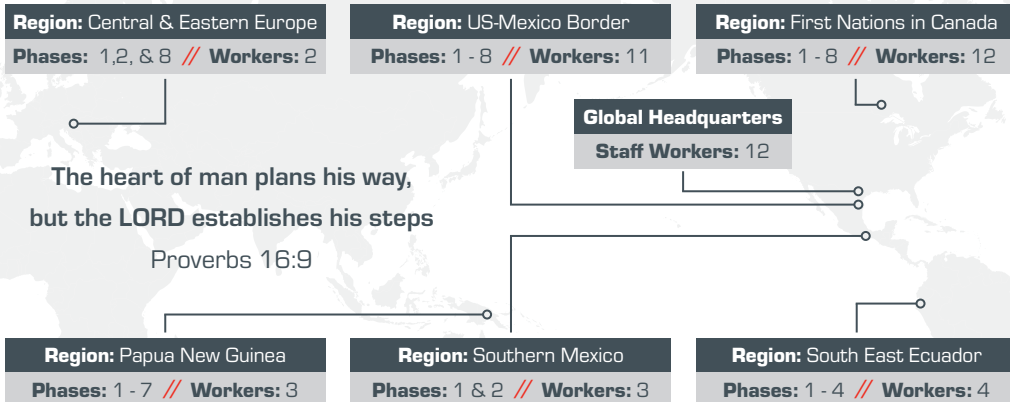


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such as Bitcoin & Ethereum
ToEveryTribe.org/crypto



2021 MINISTRY REPORT

Church Planting Regions, Phases, & Workers



The heart of man plans his way,
but the LORD establishes his steps
Proverbs 16:9

Financial Statement

	2020	2021
Income		
Donations	2,817,062	2,925,184
Other Income	20,754	21,133
	2,837,816	2,946,317
Expenses		
Program	1,979,642	2,595,140
Administrative	305,149	279,554
Fundraising	210,536	204,560
	2,495,327	3,079,254
Net Income	342,489	-132,937
Assets		
Assets	3,319,889	3,193,523
Liabilities	6,352	12,922
Net Assets	3,313,537	3,180,601

2021 Expense Categories	\$	%
Salaries & Payroll Taxes	2,045,283	66.4
International Grants	274,521	8.9
Travel, Food, & Lodging	228,349	7.4
Building, Equipment, Vehicles	115,628	3.8
Insurance & Utilities	89,626	2.9
Professional Services	76,131	2.5
Banking & Processing Fees	73,585	2.4
Marketing & Donor Relations	50,242	1.6
Education & Training	47,286	1.5
Technology & Supplies	39,706	1.3
Asset Depreciation & Loss	38,897	1.3

2021 STATS	18,526 Total Donations
	1,865 Individual Donors
	149 Supporting Churches
	\$157 Average Donation Amount
	\$9,725 Crypto Donations

IRS Form 990s & more available at ToEveryTribe.org

Free Church Planting Resources

Phases in Pioneer Church Planting >>>
ToEveryTribe.org/phases



<<< Regional Approach to Church Planting
ToEveryTribe.org/regions

Mission Statement

To Every Tribe exists to extend the worship of Christ among all peoples by mobilizing the church, training disciple-makers, and sending missionary teams to plant churches among the unreached.